## Laura Volsansky

From: Fremont Bank <locks@fremontbank.com>

**Sent:** Tuesday, April 26, 2016 11:07 AM

To: Laura Owen

Subject: [BULK] [EXTERNAL] Fremont Bank Will Retain Mortgage Servicing on Wholesale Loans





## Dear Broker Partner,

We have listened to your feedback on the negative customer experience provided by third party "big box" loan servicers, and as a result, effective May 1, 2016, we will begin to retain the servicing for the majority of loans you originate and place with us.

Fremont Bank currently services over \$10 billion in mortgage loans. We have the expertise and are committed to providing our mutual clients the best service possible in the industry throughout all phases of a homeowner's mortgage lifecycle. We are also confident that this change will reflect positively on you leading to increased customer referrals and repeat business.

We remain committed to providing a broad product range, attractive pricing and personalized service that you have become accustomed to. Thank you for your ongoing commitment to Fremont Bank. We look forward to a long and prosperous relationship.

If you have any questions, please contact your account executive. They will be happy to assist you.

Sincerely,

## Pat Reid

Vice President, Residential Lending Sales

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